

# **How to Start a Medical Practice** in Texas [CHECKLIST]

# 1. Administration & Preparation

| Determine business model  |
|---|
| Review Dallas County Medical Society <u>Best Practices</u>                      |
| Review Texas Medical Jurisprudence Manual/Study Guide                           |
| Develop Policies & Procedures   |
| Obtain Group National Provider Identifier (NPI)                                 |
| Obtain tax/employer identification number (EIN)                                 |
| Register with Texas Health Maintenance Organizations/PPOs and Government Payers |

#### 2. Office & facilities

| Site se | lection           |
|---------|-------------------|
| Office  | lease             |
| Real e  | state lawyer      |
| Furnis  | hings             |
|         | Reception         |
|         | Exam rooms        |
|         | Back office       |
| Certifi | cate of occupancy |
|         | Fire inspection   |
|         | Safety inspection |
|         | City inspections  |
| Signag  | ge                |
| Option  | nal: landscaping  |

Optional: interior decorator

| 3  | Fo  | ıııiı | om            | ent  | ጲ | Su | nn | lies |
|----|-----|-------|---------------|------|---|----|----|------|
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| Filing cabinets |
|-----------------|
|-----------------|

- ☐ Clipboards for reception desk
- Magazines for reception
- ☐ Exam room equipment & supplies
- ☐ Petty cash box and book
- ☐ Medical reference journals and newsletters

#### 4. Vendors & Suppliers

- Contracts for lab, x-ray, MRI or other if needed
- Medical waste management and disposal if necessary
- Document destruction
- ☐ Janitorial & maintenance
- □ Practice management services
- Accounting firm
- □ Law firm
- ☐ HR management
- Staffing firm
- Marketing services
- Collection service

#### 5. Technology

- Internet access
- ☐ Wi-Fi
  - Guest wifi for patients
  - Main wifi for personnel
- Copier with scanning
- ☐ Dictating equipment if necessary
- Phone system
- Answering service
- ☐ Cell phones w/ HIPAA compliance
- □ Intercom
- ☐ Fax machine
- Medical office computer system

Release of medical recordsProgress of medication notice

☐ Hospital rounds records

|    |        | 0            | Hardware Software Connectivity EHR Digital forms Patient portal Practice management system |
|----|--------|--------------|--|
| 6. | F      | inan         | cial & Billing   |
|    |        |              | nine setup costs & expenses  |
|    | _<br>_ |              | ate overhead   |
|    |        | Develo       | op a standard document for loan and cash flow projections                                  |
|    |        | Billing      | software vs. outsourced services   |
|    |        | Establ       | sh patient financial policy  |
|    |        | Bankir       | ng   |
|    |        |              | Financing  |
|    |        |              | Checking   |
|    |        |              | Business   |
|    |        |              | Personal   |
|    |        | _            | Merchant services/credit card processing   |
|    |        |              | Deposit stamp for checks   |
|    | _      | ☐<br>Fatabli | Electronic draft transfer  |
|    |        |              | sh fee schedule<br>500 claim forms   |
|    |        | CIVIS I      | 500 Claim Torris   |
| 7. |        | Codir        | ng & Documentation   |
|    |        | CPT, IC      | D-10, HCPCS coding books   |
|    |        | Forms        |  |
|    |        |              | Prescription forms   |
|    |        |              | New patient registration   |
|    |        |              | Patient medical history  |
|    |        |              | Return to work/school  |
|    |        | Charge       | e ticket   |



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| Visit the <u>Texas Department of Insurance</u> for applications and information |
|---|
| Malpractice insurance   |
| Business insurance  |
| Medical liability   |
| Disability insurance  |
| Health insurance  |
| Life insurance  |
| Employee fidelity bond  |
| Umbrella policy   |
| Workers compensation  |
|   |
|   |

### 9. HR & Staffing

| Identify roles & job descriptions       |  |  |
|---|--|--|
| Choose personnel sourcing methods       |  |  |
| Review DFW medical office salaries data |  |  |
| Personnel benefits plan                 |  |  |
| Training for office personnel           |  |  |
| Policies & procedures                   |  |  |
| ☐ HIPAA                                 |  |  |
| □ OSHA                                  |  |  |
|   |  |  |

- □ Stark
- ☐ CLIA
- ☐ Universal Protocol Training
- □ Disaster response
- Personnel manual
- □ Payroll software/service
- Personnel management plan

#### 10. HIPAA

|  | Create guide to | compliance & | non-compliance |
|--|-----------------|--------------|----------------|
|--|-----------------|--------------|----------------|

- ☐ List personnel rules & guidelines
- ☐ Outline violation response plan



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| ETYN | NINE HEALTHCARE MANAGEMENT  | Starting a Medical Practice in Texas I   |
|------|---|--|
|      | <ul><li>List of all physical/digital</li><li>Assessment of current se</li></ul> | health info (PHI) you create, receive or transmit locations where PHI is stored/maintained curity measures at practice eats and vulnerabilities to PHI is likelihood |
| 1.   | Business Developm   | ent  |
|      | Announce practice opening   |  |
|      | To colleagues   |  |
|      | In local newspaper/other  | local media  |
|      | Open house for referring  | physicians   |
|      | Join Chamber of Commerce & lo   | cal business organizations   |
|      | Apply to get put on DFW & TX ph   | ysician directories  |
|      |   |  |

| 10 colleagues   |
|---|
| In local newspaper/other local media                            |
| Open house for referring physicians                             |
| Join Chamber of Commerce & local business organizations         |
| Apply to get put on DFW & TX physician directories              |
| Website development & maintenance                               |
| Order branded practice materials                                |
| Brochure/pamphlets  |
| Business cards  |
| Announcements   |
| ☐ Stationery  |
| Create practice newsletter                                      |
| Community outreach  |
| Develop online presence   |
| ldentify practice referral services                             |
| DFW medical society   |
| ☐ Hospital  |
| HMO/PPO/IPA, ACO participation                                  |
| Medicare participation/non-participation decision               |
| Find contacts with social service agencies & other for referral |
| Identify potential referring physician contacts                 |
| Apply for memberships as desired                                |
| DCMS and branch societies                                       |
| County specialty society  |
| Civic and church organizations                                  |
| □ <u>DCMSAF</u>   |



## Need assistance starting your Texas medical practice?

We can help you get set up, as well as assist with administration, billing, credentialing, human resources and other practice operations - whether you are thinking of starting a new practice, adding a location, or looking for management support for your existing practice.

Contact us here for more information.